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An unsolicited advertisement. Something similar in concept might be appropriate as an Agency benefit under the future compensation system.

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Declassified in Part - Sanitized Copy Approved for Release 2011/12/20 : CIA-RDP88G01332R000700750008-5 TO: ACTION INFO DATE INITIAL 1 DCI 2 DDCI 3 EXDIR 4 D/ICS 5 DDI 6 DDA 7 DDO 8 DDS&T Chm/NIC STAT 10 GC χ 11 IG 12 Compt 13 D/OLL 9 DEC 1986 14 D/PAO T5 VC/NIC 16 AO/DCI Χ 18 19 20 21 22 SUSPENSE Remarks **STAT Executive Secretary** 3637 (10-81)

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**Certified Public Accountants** 

1050 Seventeenth Street, NW Washington, DC 20036

Telephone: (202) 466-3010 Telex: 4970650 main dc

November 21, 1986

The Honorable John N. McMahon Deputy Director Central Intelligence Agency Washington, D.C. 20505

Dear Mr. McMahon:

During my four years as a White House Presidential appointee, I found the filing of financial disclosure reports to be both an intimidating and time-consuming task. As you know, several appointees have experienced difficulties resulting from these reports. It is not always easy to make sure that these reports are complete and consistent with other reports that are filed, such as tax returns. The hectic demands on that the same people entrusted with the development and implementation of policies for the security of our country have so little time to plan for their own financial security.

I took these concerns to the specialists at the firm I joined after leaving the Administration - KMG Main Hurdman - and they have designed two programs for appointees. We have developed a personal financial planning program and an automated executive personnel financial disclosure program. In our approach, we work with your present advisors (attorney, banker, etc.) to form an effective team of professionals to help you identify and meet your current and long-term financial goals. This will include taking a comprehensive inventory of your assets, liabilities, income and expenses, clarifying the financial goals you wish to achieve, establishing a workable budget, identifying insurance coverage that will ensure proper protection for you and your family, and developing a plan of action. While we do not make specific investment recommendations, we are aware of the tax and economic consequences of each opportunity available, and we will review them objectively, as independent professionals.

The financial disclosure form can be developed independently or coordinated with your asset inventory developed as part of your personal plan. No matter which you select, our approach will provide you with the precision of a computerized approach and the credibility of a large international accounting firm.

We have designed this program so that it is affordable for even the youngest appointee and comprehensive enough for the Presidential appointee with extensive private resources. We would be pleased to describe the programs in more detail. If you are interested, please return the enclosed card.

Very truly yours

Robert Carleson

Director of Government Relations



Member of Klynveld Main Goerdeler